

PERSONAL DETAILS

Name	Esa Moilanen
Year of birth	1962
Family circumstances	married, two children
National duty	Done, refresher courses as well

EDUCATION

Technical Institute	mechanical engineer (4 years)	1983-1988
Technical Institute	commercial course(1 year)	1988-1989
International training	salesmanship course (6 months all together) USA	1990
	salesmanship course (1week) USA	1990
	salesmanship course Sweden	1992
KTM enterprise service	development of purchase activities	1996
Lecturer	Several during years in Finland, Sweden, Germany , USA, Canada, India etc.	
Academic Business training	MBA	2004-2007
Experience and active "selfstudy"	on field	continuous

LINGUISTIC ABILITIES

finnish (mother tongue), swedish, English (both very fluent), german (fair information, means only some understanding)

WORK EXPERIENCE

Project engineer	USA based company	1989-1990
Product manager	USA based company	1990-1992
Sales engineer	Finnish based company	1992-1998
Sales manager	Finnish based company	1998-2004
Managing Director (CEO)	TEKE	2004-

HOBBIES

Sport	jogging, badminton, swimming and "some" golf in summer
Literary pursuits	instructional books, literature
Other hobbies	"family", chess, backgammon etc.